

Corporate Facts

Southwest Airlines Co. (NYSE: LUV)

August 16, 2023

EXECUTIVEGary Kelly, Executive Chairman of the BoardLEADERSHIP:Bob Jordan, President & Chief Executive OfficerAndrew Watterson, Chief Operating OfficerRyan Green, Executive Vice President & Chief Commercial OfficerTammy Romo, Executive Vice President & Chief Financial OfficerLinda Rutherford, Chief Administration & Communications OfficerMark Shaw, Executive Vice President, Chief Legal & RegulatoryOfficer

HEADQUARTERS: P.O. Box 36611 2702 Love Field Drive Dallas, TX 75235

ABOUT THE COMPANY:

Southwest Airlines Co. operates one of the world's most admired and awarded airlines, offering its one-of-a-kind value and Hospitality at 121 airports across 11 countries. Southwest took flight in 1971 to democratize the sky through friendly, reliable, and low-cost air travel and now carries more air travelers flying nonstop within the United States than any other airline¹. Based in Dallas and famous for an Employee-first corporate Culture, Southwest maintains an unprecedented record of no involuntary furloughs or layoffs in its history. By empowering its nearly 72,000² People to deliver unparalleled Hospitality, the maverick airline cherishes a passionate loyalty among more than 126 million Customers carried in 2022. That formula for success brought industry-leading prosperity and 47 consecutive years³ of profitability for Southwest Shareholders (NYSE: LUV). Southwest leverages a unique legacy and mission to serve communities around the world including harnessing the power of its People and Purpose to put communities at the Heart of its success. Learn more by visiting Southwest.com/citizenship. As the airline with

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Heart, Southwest has set a goal to work toward achieving net zero carbon emissions by 2050. Southwest has also set near-term targets and a four-pillar strategy to achieve its environmental goals. Learn more by visiting **Southwest.com/planet**.

¹U.S. Dept. of Transportation most recent reporting of domestic originating passengers boarded

- HISTORY: Southwest Airlines® originally was incorporated in Texas in 1967 and commenced Customer Service on June 18, 1971, with three Boeing 737 aircraft serving three Texas cities—Houston, Dallas, and San Antonio—and grew to become a major airline in 1989 when it exceeded the billion-dollar revenue mark. In 1994, Southwest became the first major airline to offer ticketless travel. In 1995, Southwest became the first major airline to post a website with the launch of our "Home Gate." Southwest topped the monthly domestic originating passenger rankings for the first time in May 2003. In 2013, Southwest started its Southwest service to a destination outside the 48 contiguous states with service to Puerto Rico. In July 2014, Southwest became an international airline with its first flights to Nassau, Bahamas; Montego Bay, Jamaica; and Aruba. In March 2019, Southwest began serving the Hawaiian Islands.
- DAILYSouthwest Airlines operates more than 4,000 flights a day during peakDEPARTURES:travel periods.
- **EMPLOYEES:** Nearly 72,000² People work to deliver exemplary Customer Service throughout the Southwest system.
- STOCK:Common stock is traded under the symbol "LUV" on the NYSE.Southwest paid its first quarterly dividend in fourth quarter 1976. In
December 2022, the Company reinstated quarterly cash dividends.

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ANNUAL 2022
FINANCIAL AND
OPERATING
STATISTICS:

- Net income: \$539 million
- Revenue passengers carried: 126.6 million
- Revenue passenger miles:: 123.8 billion
- Load factor:⁴ 83.4%
- Annual record total operating revenues: \$23.8 billion

FLEET: As of June 30, 2023, Southwest had 803 Boeing 737 aircraft in its fleet:

<u>Type</u>	<u>Number</u>	<u>Seats</u>
737-700	408	143
737-800	207	175
737-8	188	175

- The Company's fleet has an average age of approximately 12 years.
- In 2022, the Company's average aircraft trip length was 728 miles with an average duration
 of two hours.
- Southwest was the launch customer for the Boeing 737-700 in 1997. Southwest also was a launch customer for the Boeing 737-500 and 737-300 series aircraft. And, in December 2011, Southwest announced it would be the launch customer for the Boeing 737 MAX 8.
- On Oct. 1, 2017, Southwest's first 737 MAX 8 began scheduled service.
- In May 2022, Southwest announced its \$2 billion plan to transform its Customer Experience. The carrier is bringing the convenience of in-seat power onboard new aircraft deliveries in summer 2023, making power a standard feature for new aircraft with features including USB-A and USB-C ports, ports on each seat back, and zone-based power system. This space-saving power system does not compromise legroom. In addition, the carrier is adding larger overhead bins, making it easier for Customers to store and retrieve luggage onboard. Aircraft with larger overhead bins have already been received from Boeing, and will continue to be installed on future aircraft deliveries.
- All of Southwest's 737-800s are equipped with Split Scimitar Winglets, and the Company has replaced the Blended Winglets with Split Scimitar Winglets on some of its 737-700s. The Split Scimitar Winglet adds new strengthened stringers at the wing, aerodynamic scimitar tips, and a large ventral strake to the existing Blended Winglet while also providing additional incremental fuel savings beyond the approximate 3.5 percent per aircraft from

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Blended Winglets. According to Boeing, the 737 MAX 8 is approximately 14% more fuelefficient than the prior generation 737-800.

- In 2013, Southwest became the first carrier to offer gate-to-gate connectivity. Customers may use small portable electronic devices (PEDs) in "airplane mode" from gate-to-gate on WiFi-enabled aircraft.
- On WiFi-enabled aircraft, Customers are able to enjoy free movies,⁵ free live TV,⁶ and free messaging⁷ on mobile devices, tablets, or laptops. Customers can access inflight WiFi for \$8 from takeoff to landing per device on WiFi-enabled aircraft.⁸

CITIES SERVED	Southwest serves 121 destinations across the United States and 10
AS OF	additional countries.
June 30, 2023:	Download the current System Map.
	Download City Fact Sheets.

Southwest Airlines Customer Representatives transitioned to operating 100% remotely as
of Sept. 1, 2022. Customer Service Representatives support Customers via phone, chat,
and email. Evolving to a fully remote workforce brings increased flexibility, both in attracting
and hiring new Employees from across the country, and in scheduling current Employees
who provide next-level Hospitality to our Customers.

IN 2022, SOUTHWEST:

- Carried more than 126 million revenue Customers.
- Received 462,098 applications and hired 18,482 Employees.
- Served an estimated 109 million bags of snack mix.
- Moved more than 205 million pounds of cargo.

Southwest.com, mobile web, iOS, and Android apps:

- Southwest was the first airline to establish a home page on the Internet. Initially, five Employees comprised Southwest's web site development Team, and the site took about nine months to create.
- The "Low Fare Calendar" feature on **Southwest.com** is the first online tool that helps Customers find the lowest fare based on availability across an entire month.
- In 2018, a new site search tool was added to **Southwest.com** to help Customers find the right content as well as better highlight Customer generated content from the Southwest

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Community and social media. Rapid Rewards[™] Enrollment forms were updated with a modern look and feel to ease the enrollment process.

- Southwest launched new versions of both the SouthwestIOS and Android and Southwest mobile website in 2016. In October 2018, Southwest released its first iPad app. 2018 was a year filled with enhancements, which included the addition of international booking, check-in and change, an improved multi-passenger boarding experience, more intuitive trip cards, Google Pay enabled mobile boarding passes for Android users, a mobile standby list, and ride-sharing with a partnership with Lyft. Customers are also now able to sign up for the Southwest Rapid Rewards[™] Credit Card in mobile while making a booking.
- In addition to being able to book and manage domestic and international flights, Customers are able to make hotel, and complete vacation package reservations on **Southwest.com**, and make car reservations on **Southwest.com**, **mobile web**, **iOS**, and **Android apps**.

DISTINCTIONS:

- Southwest was first in the industry to offer ProfitSharing.
- Southwest has an industry-leading balance sheet and investment-grade ratings from all three credit rating agencies.
- Southwest has the largest Boeing fleet in the world.
- For more than 30 years, Southwest Airlines has been the launch customer for each new generation of Boeing's 737-series aircraft, including the 737 MAX 8.
- Based on the latest data available from the U.S. Department of Transportation (DOT), Southwest is America's largest domestic airline in terms of domestic originating passengers with 22% market share.⁹
- Southwest is the only domestic airline with a decades-long history of returning capital to Shareholders.
- From 1973 to 2019, Southwest was the only domestic airline with 47 consecutive years of profitability.

RECOGNITIONS:

Learn more about the Company's awards and recognitions.

¹U.S. Dept. of Transportation most recent reporting of domestic originating passengers boarded

²Fulltime-equivalent active Employees

³1973-2019 annual profitability

⁴Revenue passenger miles divided by available seat miles.

⁵Where available. Available only on WiFi-enabled aircraft. Limited-time offer.

⁶Due to licensing restrictions, on WiFi-enabled international flights, free live TV and iHeartRadio may not be available for the full duration of flight.

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⁷Texting only allows access to iMessage and WhatsApp (which must be downloaded and activated before connecting to SouthwestWiFi).

⁸Internet access for \$8 per device from takeoff to landing. Price is subject to change. May not be available for the full duration of flight. In order to provide a top-notch Internet experience, we prohibit access to certain high-bandwidth applications and websites. We also prohibit access to certain obscene or offensive content.

⁹Data presented herein as measured by the U.S. Department of Transportation (DOT) O&D Survey for the twelve months ended Dec. 31, 2022 based on domestic originating passengers boarded. O&D stands for Origin and Destination.

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